

Experimental and Behavioral Economics as an Inspiration to Anticorruption – Or, What Can We Learn from Chile?

Prof. Dr. Johann Graf Lambsdorff

1. References

- Abbink, Klaus (2006), “Laboratory experiments on corruption,” *International Handbook on the Economics of Corruption*, ed. by S. Rose-Ackerman, Edward Elgar: 418-437.
- Abbink, Klaus and Heike Hennig-Schmidt (2006). „Neutral versus Loaded Instructions in a Bribery Experiment,” *Experimental Economics*, Vol. 9: 103-121.
- Cameron, Lisa, Ananish Chaudhuri, Nisvan Erkal and Lata Gangadharan (2009), “Propensities to Engage in and Punish Corrupt Behavior: Experimental Evidence from Australia, India, Indonesia and Singapore,” *Journal of Public Economics*, Vol. 93 (7-8): 843-851.
- Drugov, Mikhail, John Hamman and Danila Serra (2011), “Intermediaries in Corruption: An Experiment,” Unpublished Manuscript.
- Engel C., S.J. Goerg, and G. Yu (2012), “Symmetric vs. Asymmetric Punishment Regimes for Bribery”, issue 2012/01, Bonn, Max Planck Institute for Research on Collective Goods, available online (retrieved February 7, 2012) www.coll.mpg.de/pdf_dat/2012_01online.pdf
- Gambetta, Diego (2009), *Codes of the Underworld. How Criminals Communicate*. Princeton University Press
- Güth, W., C. Schmidt und M. Sutter (2007), “Bargaining outside the Lab – A Newspaper Experiment of a Three-Person Ultimatum Game,” *The Economic Journal* Jg. 117: 449-469.
- Hasker, Kevin and Cagla Okten (2008), “Intermediaries and Corruption”, *Journal of Economic Behavior and Organization*, Vol. 67 (1): 103-115
- Kingston, Christopher (2007), “Parochial Corruption”, *Journal of Economic Behavior and Organization*, Vol. 63 (1): 73-87.
- Lambert-Mogiliansky, Ariane, Mukul Majumdar and Roy Radner (2007), Strategic Analysis of Petty Corruption: Entrepreneurs and Bureaucrats,” *Journal of Development Economics*, Vol. 83(2): 351-367.
- Lambsdorff, Johann Graf (2002), “Making Corrupt Deals — Contracting in the Shadow of the Law,” *Journal of Economic Behavior and Organization*, Vol. 48 (3): 221-241.

- Lambsdorff, Johann Graf (2007), *The New Institutional Economics of Corruption and Reform: Theory, Policy, and Evidence*, Cambridge University Press.
- Lambsdorff, Johann Graf (2012), "Behavioral and Experimental Economics as a Guidance to Anticorruption." Forthcoming in D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption*, *Research in Experimental Economics* volume 15, Emerald Group Publishing.
- Lambsdorff, Johann Graf and Björn Frank (2010), "Bribing versus Gift-Giving – an Experiment, joint publication with Björn Frank, *Journal of Economic Psychology*, Vol. 31(3): 347-357.
- Lambsdorff, Johann Graf and Björn Frank (2011), "Corrupt Reciprocity – Experimental Evidence on a Men's Game," *International Review of Law and Economics*, Vol. 31 (2): 116-125.
- Loewenstein, George, Daylian M. Cain and Sunita Sah, (2011), "The Limits of Transparency: Pitfalls and Potential of Disclosing Conflicts of Interest," *American Economic Review: Papers and Proceedings* Vol. 101(3): 423-428.
- Rivas, Maria Fernanda (2008), "An Experiment on Corruption and Gender," revised version, October 2008, mimeo.
- Rose-Ackerman, Susan (1999), *Corruption and Government. Causes, Consequences and Reform*, Cambridge University Press.
- Rose-Ackerman, Susan (2010), "The Law and Economics of Bribery and Extortion," *Annual Review of Law and Social Science*, Vol. 6: 217-238
- Schikora, J. (2011) "Bringing good and bad whistle-blowers to the lab", Munich discussion paper No. 2011-4, available online (retrieved November 28, 2011) http://epub.ub.uni-muenchen.de/12161/1/WB_Schikora.pdf
- Schikora, J. (2010), "Bringing the Four-Eyes-Principle to the Lab," Paper presented at the annual meeting of the Verein für Socialpolitik, available online (retrieved April 12, 2011) <http://www.econstor.eu/dspace/handle/10419/37465>
- Serra, Danila (2011) "Combining top-down and bottom-up accountability: Evidence from a bribery game," *Journal of Law, Economics and Organization*.
- Transparency International (2009), *2009 Global Corruption Barometer*, Transparency International, Berlin, Germany.